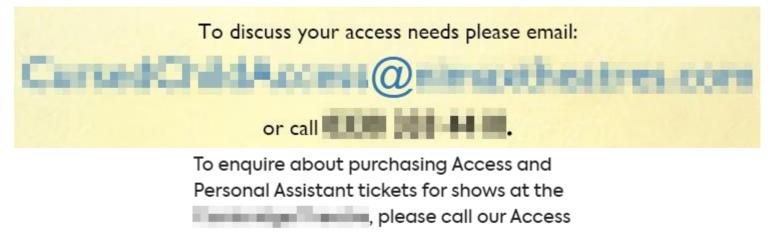
ACCESS TICKETING



ACCESS BOOKINGS

For all enquiries and access bookings please call

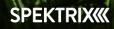


Booking Line on this service is



-1212727

TTIE



How many people in the UK identify as disabled? **11,000,000**



What percentage of disabled people have experienced difficulty booking tickets online? 82%



How much is the Purple Pound worth to the economy? £249,000,000,000







IDENTIFYING YOUR ACCESS CUSTOMERS

TAGS



Access Information

- I require a wheelchair accessible space
- Please provide a hearing loop during my visit
- I am D/deaf or hard of hearing
- I would like a transfer seat for a wheelchair user
- I am blind or visually impaired
- I have other mobility issues
- I would like minimal step access to seating
- I am a captioning user
- I am a British Sign Language user
- I am/would require an assistant/companion
- I am an audio description user
- I will be bringing registered Assistance/Guide Dog
- Please warn me about strobe lighting
- I am booking on behalf of someone
- I have neurological/learning disabilities

SAVE



TAGS

New Tag Group

| Name | Access Requirements | |
|-----------------------|--|-------------|
| Description On web | Image: A second s | |
| | | Save Cancel |



TAGS



Access Information

- I require a wheelchair accessible space
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- I will be bringing registered Assistance/Guide Dog
- Please warn me about strobe lighting
- I am booking on behalf of someone
- I have neurological/learning disabilities

SAVE



CUSTOMER ATTRIBUTES

| - 6 | ID: | I-DC22-37Z5 | |
|-----|---------------------------|--------------|---------|
| 8 | Title: | | 1 |
| | Last name: | Cortvriend | |
| | First name: | Dorothy | <u></u> |
| | Email: | | |
| | Phone: | | |
| | Mobile: | | |
| | Date of birth: | | |
| | Age: | | |
| | Active: | • | |
| | Online account active: | | |
| | Access requirements: | Wheelchair 🔻 | |
| | Company Name: | | |





CUSTOMER DESIGNS GROUPS

DYNAMIC CONTENT

OFFERS

CRITERIA SETS

LOCK TYPE ELIGIBILITY PRIORITY BOOKING



ORDER ATTRIBUTES

| Checkout |
|--|
| Additional Information Ticket Delivery Billing Details Summary Payment |
| Fill in your order attribute(s)! |
| Access requirements : Continue |



ADVICE FOR LARGER VENUES





OFFERING A SMOOTH BOOKING JOURNEY

IFRAMES VS API?

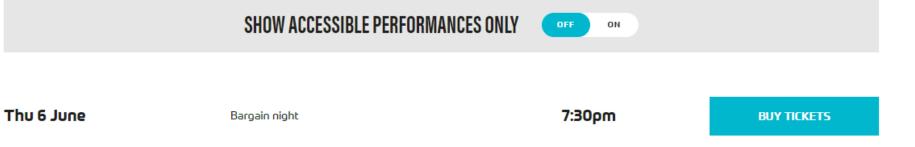




USING ATTRIBUTES/API

TICKETS

Tickets £28.50 - £14.50 Concessions Up to £2 off* Groups and schools prices available - see below or more info here.





USING IFRAMES

This guide will explain all of the facilities available at the Royal Court Theatre and should help you plan your visit. The Royal Court is situated in Sloane Square and has two theatres on-site. Click here for information on travel options and how to find us. Listen to our access guide podcasts for detailed information on making your way around the building. BOOK ACCESS TICKETS ONLINE We have recently upgraded our online booking system and you can now purchase access tickets via our website. Click here to find out more. FEEDBACK We are continually assessing our services and are grateful for any feedback regarding accessibility of the building and our programme. If you have any feedback for us, please contact our customer service team on 020 7565 5050 or at info@royalcourttheatre.com









CAPTIONING



Royal Court 🤣 @royalcourt · May 6

V

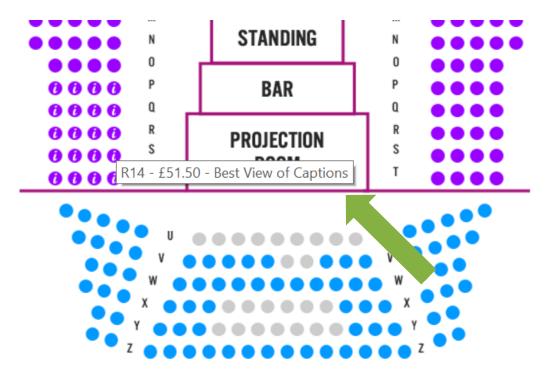
"It's a physically intense show because it was a physically intense experience."

#salt. writer @SelinaNThompson tells us about her journey across the Atlantic aboard a cargo ship, retracing one of the routes of the Transatlantic Slave Triangle.

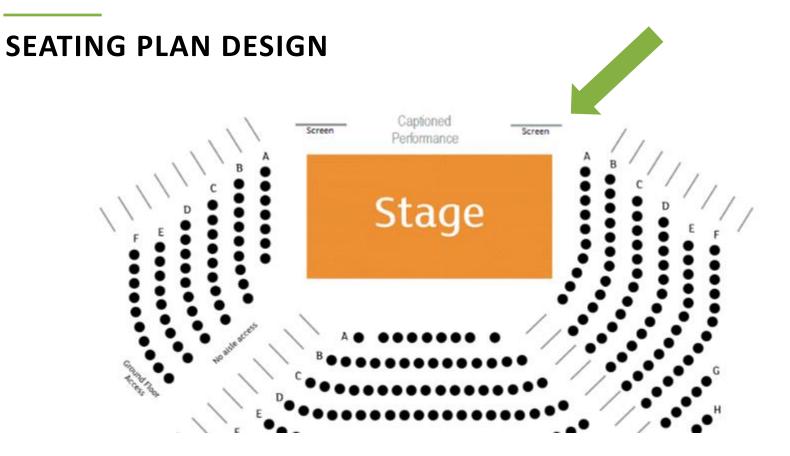




SEATING PLAN DESIGN



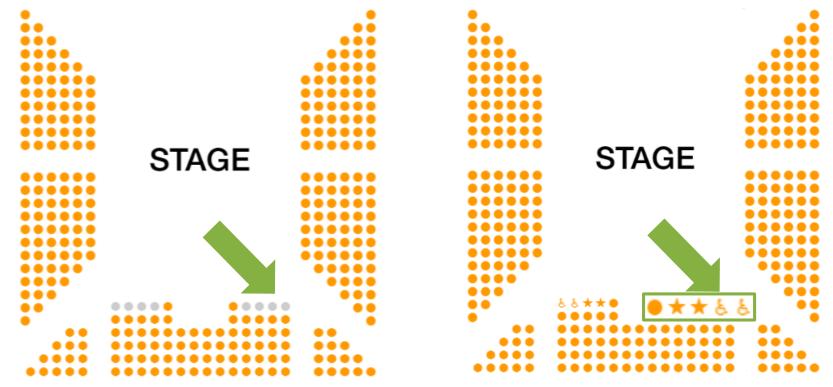






| Basic Details | Tags | | | | |
|---------------|--------------------------------|--|--|--|--|
| Limits | Attributes | | | | |
| > Eligibility | Memberships | | | | |
| | Promotion Codes | | | | |
| | Fixed Series Subscriptions | | | | |
| | Contact preferences | | | | |
| | Save as criteria group | | | | |
| | Drop criteria here | | | | |
| | Not Tag Wheelchair User AND | | | | |



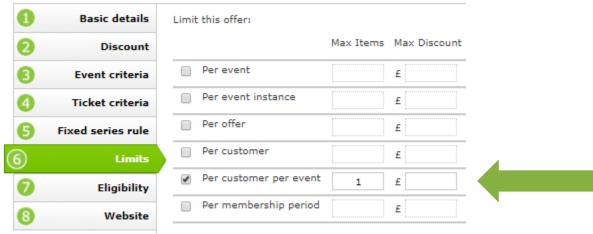


GENERAL ADMISSION - STALLS

GENERAL ADMISSION - GALLERY (RESTRICTED VIEW)

WHEELCHAIR USERS AND CARERS





Enabling a per customer limit will cause the offer to only I customer will have to log in for the offer to apply.



50 Ferensway Hull HU2 8LB

01482 323638 admin@hulltruck.co.uk www.hulltruck.co.uk



How to Book Access Seats Online

Before trying to book access tickets online, please contact the box office on 01482 323638 or <u>boxoffice@hulltruck.co.uk</u> so that we can discuss your individual requirements, set you up an account (if required) and talk you through the access booking process.

- Visit www.hulltruck.co.uk
- The most important thing to remember to do is LOG IN to your Hull Truck Theatre account before selecting the show/tickets. You can do this by:
- Locating the 'Account' icon and entering your username and password.

The Account icon may look like either of these two images, depending on what device you're using:



Desktop site (located top right of the home page)

Please note that if you have your screen set to over 100% magnification, you may need to scroll across the page to locate these icons.

- Once logged in, find the event you want to book for and click through to the seating plan.
- Previously Wheelchair Spaces, Essential Companion and Caption seats would have looked 'sold' or grey in colour.
- Now, you should be able to see the following:
 - Caption seats these will appear as stars in the centre block. If you hover over them they will also show text to indicate that they are caption seats.
 - Wheelchair spaces these will appear as the universal wheelchair symbol.
 - Essential Companion seats these will appear as stars, next to the wheelchair symbol. If you hover over them they will also show text to indicate that they are Essential Companion seats.
- You can now select the access seats you require and put them in your basket.
- On the next page use the drop down menus, next to each ticket, to select the appropriate discounted ticket type and then check out as usual.



- Visit www.hulltruck.co.uk

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- Locating the 'Account' icon and entering your username and password.

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ACCOUNT Mobile site (located in the drop down menu)

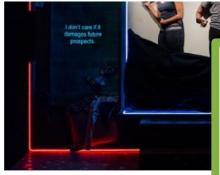
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Desktop site (located top right of the home page)

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- On the next page use the drop down menus, next to each ticket, to select the appropriate discounted ticket type and then check out as usual.







Just Announced: Access Performances in our 2019 Summer Season

Hello Jack,

Just Announced: Acc in our 2019 Sum

Hello Jack,

We're thrilled to announce that booking is now open for our summer season of shows at Spektrix Theatre. We're offering at least two captioned performances of every show this season, as well as relaxed performances, touch tours, BSL interpreted performances and audio-described performances.

We're thrilled to announce that booking is now open for **DEFIDITUATICES**. Theatre. We're offering at least two captioned performances or every snow this season, as well as relaxed performances, touch tours, BSL interpreted performances and audio-described performances.



DOTDIGITAL



People, Places and Things at Spektrix Theatre

Information on your upcoming visit

Hello Jack,

We're looking forward to seeing you at **People, Places and Things** at the Spektrix Theatre on **13 February 2019!** The performance will start at **7.30pm** and the running time is approximately 2 hours and 35 minutes, including a 20-minute interval.

For everyone's safety, all bags, rucksacks, packages and personal items may be searched before



DOTDIGITAL



People, Places and Things at Spektrix Theatre

Information on your upcoming visit

Hello Jack,

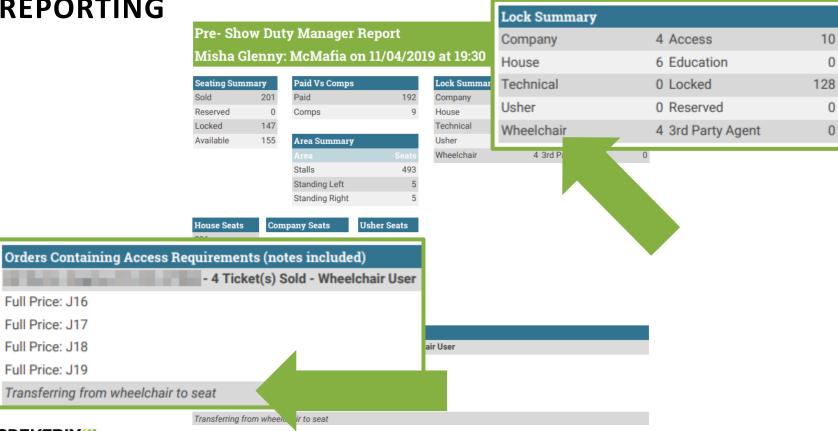
We're looking forward to seeing you at **People, Places and Things** at the Spektrix Theatre on **13 February 2019!** The performance will start at **7.30pm** and the running time is approximately 2 hours and 35 minutes, including a 20-minute interval.

All our venue access information can be found online, or you can speak with our team via phone, email or Twitter. If you want to use our hearing facility, there's an induction loop in the theatre - you can use this by switching your hearing aid to the 'T' setting.



IN-VENUE ACCESS & EXPERIENCE

REPORTING



CUSTOMER GROUPS

| | Individuals Organisations OAll | | | View inactive: |
|--|--------------------------------|--------------|-----------|----------------|
| | Name: | Customer Id: | Postcode: | Email: |
| | smith, joan | | | |
| | Advanced search | | | Q Search |
| | Access | | | |
| | 📲 Joan Smith | | | |
| | | | | |





The Solid Life of Sugar Water Tuesday 19 March 2019 1:00 PM Ripon Cathedral Door: £18.00 Seat: AA3 Adult - £16.00 Jack Evans 19-CW-01ZU Wheelchair



REPORTING BACK & LEARNING MORE

POST-SHOW EMAILS

Your visit to Spektrix Theatre.. | View in brwoser

Your Visit to Spektrix Theatre on Sunday 11 November...

Hi Jack,

We hope you enjoyed People, Places and Things on Sunday 11 November. We'd love to hear your thoughts on the performance and the captioning, as well as the rest of your visit to Spektrix Theatre.

Take Our Survey





Customer Behaviour Analysis

Total Customers Included: 29

How long did customers book in advance?

| Period in Advance | Value | %ge of total value | Quantity | %ge of total quantity |
|--------------------------|-----------|--------------------|----------|-----------------------|
| More than 8 weeks before | £4,815.00 | 42.2% | 296 | 51.4% |
| 5-8 weeks before | £214.00 | 1.9% | 9 | 1.6% |
| 3-4 weeks before | £230.00 | 2.0% | 34 | 5.9% |
| 1-2 weeks before | £847.00 | 7.4% | 31 | 5.4% |
| 5-7 days before | £2,862.00 | 25.1% | 103 | 17.9% |
| 2-4 days before | £534.00 | 4.7% | 25 | 4.3% |
| The day before | £730.00 | 6.4% | 25 | 4.3% |
| On the day | £1,103.00 | 9.7% | 51 | 8.9% |
| After the event | £76.00 | 0.7% | 2 | 0.3% |



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| Through what sales channel did customers book? | | | | |
|--|-------------------------|--------------------|-------------------|-------------------------|
| Sales Channel | Value | %ge of total value | Quantity | %ge of total quantity |
| Counter | £9,569.00 | 83.9% | 503 | 87.3% |
| Phone | £1,682.00 | 14.7% | 67 | 11.6% |
| Web | £160.00 | 1.4% | 6 | 1.0% |
| Breakdown by Value | | Bre | eakdown by Quanti | ty |
| 14.74% 1.40% 83.86% | Counter Phone Web | 87.33% | 11.63% 1.04% | Counter Phone Web |



How many customers booked for which events?

Excluding events for which fewer than 1% of customers have booked

| Event | Value | Quantity | Customers | %ge crossover |
|--|-----------|----------|-----------|---------------|
| Captain Marvellous and his Dog, Scott | £5,384.00 | 179 | 14 | 48% |
| Danger Mouse and Penfold | £474.00 | 22 | 10 | 34% |
| Robocop: The Musical | £4,755.00 | 316 | 9 | 31% |
| Sing Me To Sleep | £59.00 | 8 | 4 | 14% |
| The Mousetrap | £307.00 | 32 | 3 | 10% |
| Buster in Concert | £69.00 | 3 | 2 | 7% |
| The Great Gatsby | £190.00 | 5 | 2 | 7% |
| The Solid Life of Sugar Water | £160.00 | 10 | 1 | 3% |
| Sad-face Morrissey Pin Badge | £13.00 | 1 | 1 | 3% |





What offers did customers take advantage of?

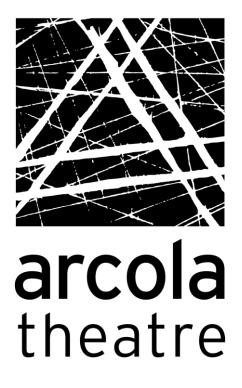
| Offer | Total discount given | No. of tickets discounted | %ge of all tickets |
|---------------------------------|----------------------|---------------------------|--------------------|
| Not discounted | | 398 | 69.1% |
| 10 for 9 | £250.00 | 7 | 1.2% |
| CLASS OFFER | £415.00 | 22 | 3.8% |
| Discount 10 Tickets by £2 | £192.00 | 96 | 16.7% |
| Early Bird 1 | £171.00 | 19 | 3.3% |
| family | £40.00 | 20 | 3.5% |
| George Offer Savings Panel Test | £1.00 | 1 | 0.2% |
| George Test Facilitated Booking | £330.00 | 11 | 1.9% |



CASE STUDIES & TESTIMONIALS

SPEKTRIX

ARCOLA THEATRE, LONDON





ARCOLA THEATRE, LONDON

Tag Group

| Name Description On web | Access Requirements | |
|-------------------------------|-----------------------------------|-------------|
| Tags in gro | up: | |
| Name | | Description |
| I am a whee | elchair user (electric) | |
| I am a whee | lchair user (manual) | |
| I am blind o | r visually impaired | |
| I am a whee transfer | lchair user but I prefer to | |
| I am unable reason | to use stairs for any other | |
| My access n | eed is not listed, please contact | |



ARCOLA THEATRE, LONDON

| DETAILS | ADDRESS | CONTACT PREFERENCES | OTHER PREFERENCES |
|---------------------|--|---------------------|-------------------|
| Access Requirements | | | |
| | l am a wheelchair user (electric) | | |
| | l am a wheelchair user (manual) | | |
| | l am blind or visually impaired | | |
| | l am a wheelchair user but l prefer to transfer | | |
| | I am unable to use stairs for any other reason | | |
| | My access need is not listed, please contact me | | |
| | I require Audio Description | | |



DEAR ARCOLA THEATRE, THANK YOU FOR **ASKING ABOUT ACCESS REQUIREMENTS WHEN** I BOOKED [...] I DON'T NEED ANY OF THIS, BUT THIS IS THE FIRST TIME I'VE BEEN ASKED ALL OF THESE. THANK YOU FOR NOT FORGETTING **DISABLED PEOPLE.** P.S. YOU GOT A DONATION AS A RESULT.



HULL TRUCK, HULL





ONCE YOU'RE SET UP WITH ONLINE ACCESS, IT'S THE EASIEST AND QUICKEST WAY CURRENTLY OFFERED WITHIN THE CITY OR ANYWHERE ELSE I KNOW FOR BOOKING ACCESSIBLE TICKETS.



(THE FACILITY] ACTUALLY ENCOURAGES [ME] TO BOOK MORE SHOWS AS I KNOW I CAN DO IT ONLINE. I AM CURRENTLY CONSIDERING AT LEAST 2-3 OTHER SHOWS NEXT YEAR.



OCTAGON THEATRE, BOLTON





(THE FACILITY] ACTUALLY ENCOURAGES [ME] TO BOOK MORE SHOWS AS I KNOW I CAN DO IT ONLINE. I AM CURRENTLY CONSIDERING AT LEAST 2-3 OTHER SHOWS NEXT YEAR.



USEFUL WEBSITES & ORGANISATIONS

SPEKTRIX

USEFUL WEBSITES & ORGANISATIONS



attitudeiseverything.org.uk



USEFUL WEBSITES & ORGANISATIONS

>> StageTEXT

stagetext.org



USEFUL WEBSITES & ORGANISATIONS

vocaleyes.co.uk



KEY TAKEAWAYS & NEXT ACTIONS

SPEKTRIX

KEY TAKEAWAYS

Consider the whole journey
 Listen to your audience
 Organisation-wide change is needed



WHAT TO DO NEXT

IN FIVE MINUTES... Set up Attributes/Tags for customers to self-identify their access needs

IN THIRTY MINUTES... Set up online access booking using Attributes/Tags/Memberships

IN ONE HOUR... Update seating plans with access information using info and layout overlays

THANK YOU

Jack Evans, Support & Training Consultant

jack.evans@spektrix.com

02071833586



