

Consultant	Cost	Service Provided	Benefits achieved? Money saved if applicable
Transformation Programme			
AMTEC CONSULTING	299,999.27	Project work to identify procurement savings	AMTEC has worked with the Council to deliver improvements in the procurement processes, realising savings of over £1.28m
ODGERS INTERIM	168,784.25	Council project work, including project work relating to ip&e	The Odgers contract established the Council's Governance Framework for ip&e and initial work relating to the development of Shared Services. As a result, the Council is making a year on year saving £2million, realising £10million by 2017.
PENNA PLC	54,207.75	Development of Shared Services	PENNA PLC brought the additional operational and practical expertise to the development of Shared Services, integrating a variety of services to include HR, ICT and Finance. This contract has contributed to savings of £2million from the Shared Services project.
OPM	7,832.43	Creating the Strategic Commissioning Authority	
SHARED INTELLIGENCE	10,000.00	Professional fees for business support consultancy	SHARED INTELLIGENCE provided the underpinning research for the Shropshire Economic Growth Strategy. It facilitated the business summit and other sessions with a wide range of stakeholders as part of the transformation programme putting private sector at the heart of Shropshire's economic future
CARE MONITORING 2000 LTD	1,800.00	Project on Adult Social Care	The Care Monitoring contract is still ongoing, with results due later in 2013. The project is distilling information gleaned from a number of recent consultation exercises, giving insight into the needs of local people who access Adult Social Care services in Shropshire.
PRICE WATERHOUSE COOPERS	3,000.00	Advice received in respect of VAT and other taxation in relation to the set up of a wholly owned trading company	Shropshire Council benefited from PWC's private sector expertise which was not held in-house. Understanding the most effective structure for tax safeguards the Council financially
Total	545,623.70		
Individual Service Areas			
AMTEC CONSULTING	15,716.00	Support School SLA Review	AMTEC has provided independent advice on the review of ICT SLAs the Council has with local schools. The work has also complemented the Shared Services Business Case for transitioning to ip&e.
AMTEC CONSULTING	10,000.00	Market Research	External independent research was required by a specialist company to validate any future market opportunities. Cashable benefits will be realised if the service transfers as a market ready business offering. The research estimates a top end market value local to Shropshire of £210m.
RED CONSULTANCY EU LIMITED	8,210.00	Broadband wholesale procurement support - charged daily rate	Red Consultancy were employed to provide technical consultancy to support the Broadband programme development. This included setting up processes for the programme, and procurement, whilst also advising on State Aid and demand stimulation activities. These were specialisms that the Authority did not have the capacity or expertise to deliver internally. It should also be noted that the contract value of £16.4 million warranted use of a specialist advisor who had experience of advising on another, similar value procurement (Herefordshire). This approach mitigated significant risks that were associated with establishing a programme of this capital value. The overall project supports the Government's initiative of getting every property in the Shropshire Council area access to at least the industry minimum standard of broadband by the end of 2015. Around £16 million is being invested by the Council and the Government to help provide broadband in areas where the private sector has not been able to reach.
ADVANCED BUSINESS SOLUTIONS	5,575.00	Development of Financial System Module - Collaborative Planning	ADVANCED BUSINESS SOLUTIONS help set up the new Collaborative Planning Budget Management tool and train people to administer and develop the system in-house. Efficiency savings are anticipated from the introduction of the system and is the basis for the Finance restructure which will deliver budgetary savings in 2013/14 onwards.
R S DRUMMOND-HAY	3,500.00	Professional services in connectivity with viability of affordable housing targets	R S DRUMMOND-HAY provided expert advice, data and scrutiny of viability and affordable housing rates to be applied to all new residential development. The contract ensured the development industry is satisfied with our approach, increasing affordable housing contributions and reducing risk of costly appeals. Continuation of advice/service provided for Council's CIL examination and charge setting in 2011.
MR C F JONES	135.80	Career Advice	This contract ensure that Shropshire schools achieved the quality mark. The additional support providing information advice & guidance or careers, learning & training.
PS CONSULTANTS	58,239.79	Independent Tenant Advisor (ITA) to consult with tenants about setting up a separate Council owned housing company (ALMO) to manage Council owned homes	PS Consultants carried out all independent consultation with tenants necessary to set up an ALMO- the new organisation approved by Council to manage the Council's housing stock. They have provided formal reports to Council and supported the statutory application to set up an ALMO with government.
ENLIGHTEN CONSULTANCY LTD	9,765.00	Challenge Board Development - ALMO	ENLIGHTEN CONSULTANCY helped to develop and train the ALMO Board that will eventually manage the Council's housing stock. The contract provided formal documents, such as the Code of Conduct that would form part of the governance arrangements. Appraisals of the Board members were carried out to ensure that they are able to take on the responsibility.
GILL STEWARD	1,600.00	Assurance and advice to Council on the implications of ALMO	GILL STEWARD advised the Council on the process of setting up an ALMO and identified potential future issues that the Council would need to consider.
MWB CONSULTANCY LTD	13,979.92	Strategical, practical and admin Support re: DCLG Prevention Monies	Created partnership working across three areas, Shropshire, Telford and Staffordshire. A grant of £560k was awarded via government office as a one-off payment. Shropshire is lead authority and currently procuring contracts for all three areas. Due to the timescale for the needs and analysis and action completed it was agreed by all three councils that a consultant would ensure that we were able to discharge our responsibility regarding the funding.
THOMAS CONSULTING	1,165.96	Structural advice, repairs and inspection	Diagnosis, advise and implementation of remedial works to properties within the Shropshire Council area within which resources was not available at the time.
JOHN CAMPION ASSOCIATES LTD	7,014.58	Professional fees for undertaking reporting on a review - national grid 400K V Lines route corridor landscape	Landscape advice procured at short notice and in advance of National Grid's announcement for its preferred route corridor to provide the Council with independent evidence on the provision of pylons. The 400kv proposal crosses Wales and England and the same consultant had been commissioned by Countryside Council for Wales for the Welsh side so using JCA Ltd provided a measure of consistency.
THOMAS LISTER LTD	19,312.00	Project appraisal and support services for work on Marches Growing Places Fund	Providing independent private sector support for Growing Places Fund process, as required by LEP Board. Ensuring transparency within the process as required by BIS/CLG.
APSE	6,976.75	Fees & expenses for 3 months work providing support in considering options for externalising Shire Services from Shropshire Council	Assisting with the development of the Business Case to transfer into ip&e, realising savings in the 2013/14 financial year.
STRATEGIC LEISURE (CHESHIRE) LTD	8,000.00	Leisure Outsourcing project	The total net savings reported in the Cabinet report on the 18 th April 2012 was £321,929 per annum.
PENNA PLC	825.00	The consultant worked with the School community to consider Local Authority role and relationship with education in future	Options Appraisal work undertaken.
MARCHES ENERGY AGENCY	2,463.75	Co-ordination of a LEP-wide bid to the Department of Energy and Climate Change relating to Green Deal work	Bid was successful, resulting in c£450k of funding towards a range of Green Deal related projects in the Marches LEP area.
PAUL DRAYCOTT DEVELOPMENT	7,662.00	Public health work undertaken by the NHS transferred to councils in April 2013. Paul Draycott was the HR consultant responsible for working with our HR team to ensure smooth transition of PCT employee contracts over to the Council	The consultant ensured a smooth transition of employees from PCT Public Health to Shropshire Council with no effect on service delivery.
PROMAR INTERNATIONAL LIMITED	3,000.00	Performance management review of "Heart of England Fine Foods" which is the management company for the Shropshire Council owned, Shropshire Food Enterprise Centre. Contractually obliged to use independent consultants	Independent review of effectiveness of management company and delivery of outputs to benefit the Shropshire economy.
INSPIRA CONSULTING LTD	1,248.75	To analyse current demand and supply and gaps in the Shropshire 'offer' including the Council's workshop portfolio and develop initiatives to stimulate start ups	Increased economic activity and job creation.
THE MOSAIC PARTNERSHIP	15,000.00	To support the development of a Business Improvement District for Shrewsbury	A Shrewsbury Business Improvement District would generate additional business rate income that would be controlled by a private sector led vehicle to invest in the economic vibrancy of the town.
Total	199,390.30		
Total Spend on Consultants	745,014.00		